

WHERE DOLLARS ARE SPENT MANAGING SECONDARY



Any way you slice it, managing secondary services internally can be a time-consuming and costly process. The back and forth of sourcing parts, managing suppliers, P.O.'s, and logistics adds cost. Costs that increase prices to your customers and end up making you less competitive in the marketplace, worse yet reducing your margins.

Outsourcing your secondary services to Earnest Machine eliminates unnecessary expenses and redundant efforts. Saving you time, reducing costs, and making you more competitive and profitable.

An Earnest Sales Representative can help you realize savings when managing secondary, call +1 (800) 327-6378.

40% Sourcing Parts and Secondary Services

Naturally, the cost of parts and secondary services make up the majority of the cost. However, time spent sourcing parts and finding vendors to perform secondary services is often overlooked. Sourcing, parts, and secondary services make up about 40% of the total cost.

We manage the process for you and deliver the parts you need, exactly the way you need them. Earnest has weekly shipments to platers and can perform many secondary machining services in-house, reducing time and handling costs.

35% Shipping. Shipping. And more shipping.

Approximately 35% of the costs of a secondary job is spent moving parts from supplier to vendor to customer.

Earnest delivers the parts you need, exactly the way you need them and can even drop-ship parts directly to your customer to further reduce shipping costs.

10% Receiving and Handling parts

Parts come to you. Then get shipped to a vendor. Then back to you to then go back out the door to the next step in the process.

Receive the finished part one time from Earnest and eliminate time spent receiving and inspecting parts.

15% Creating Work Orders and Managing P.O.'s

Managing paperwork is the last thing anyone wants to do. To make things worse, issuing P.O.'s and invoices to multiple vendors costs money.

When you have Earnest manage your secondary services, you get one P.O. for the finished parts.

EARNEST SECONDARY SOLUTIONS



Specialty and Exotic Plating

Earnest Machine has regular shipments of parts for custom plating and coating. Our volume drives down cost and reduces time to fulfill even your most exotic plating requirements.



Patching

Earnest Machine can manage your locking and identification patch requests with the same efficiency as our custom plating services.



Packing and Kitting

Earnest can poly-bag parts containing the exact quantities you need. We can inkjet print your logo directly on the bag, create custom-branded labels, and assemble complex part kits.



Machining Services

With our in-house machining capability, Earnest can broach keyways, rework standard parts, drill or vent parts, or create custom parts to a print.